

# FOREIGN NATIONAL - ITIN - INVESTOR SOLUTIONS



Effective Date: 3/18/2019

FICO	Maximum LTVs Loan Amount	Full Documentation		DSCR	
		Purch / RT Refi	Cash Out	Purch / RT Refi	Cash Out
680+	<=1,000,000	75	70	75	65
	1,000,001-1,500,000	75	65	65	65
	1,500,001-2,000,000	70	60	65	60
	2,000,001-3,000,000	65	55	60	50
	3,000,001-5,000,000	60	50	55	50
620-679	<=1,000,000	70	65	70	65
	1,000,001-1,500,000	65	60	65	60
Foreign Credit	<=1,000,000	70	65	70	65
	1,000,001-1,500,000	65	60	65	60
	1,500,001-2,000,000	65	60	60	55
	2,000,001-3,000,000	65	55	55	50
	3,000,001-5,000,000	60	50	50	50

Program Restrictions	
Housing	0x30x12
Credit Event (BK/FC/SS/DIL)	36 mo
Min FICO	620 Or Foreign Credit
Max LTV: Purchase & R/T	75
Max LTV: Cash-Out	70
Max CLTV	75
Max Loan Amount	5,000,000
Fixed Terms	30 Year Fixed & 15 Year Fixed
3/1 (DSCR only) & 5/1 LIBOR ARM (2/2/5 Caps)	1 YR LIBOR - 6 % Margin/Floor
7/1 & 10/1 (DSCR only) LIBOR ARM (5/2/5 Caps)	1 YR LIBOR - 6 % Margin/Floor
Available Doc Types	Standard Doc - 2 yr DSCR

Credit
<b>Qualifying U.S. Credit</b>
<ul style="list-style-type: none"> <li>For Foreign National Borrowers with a valid Social Security number a credit report should be obtained. Requirements found in the CREDIT section of this underwriting guide apply. Borrowers not meeting these requirements may proceed under the Qualifying Foreign Credit requirements detailed in the underwriting guide.</li> </ul>
<b>Qualifying Foreign Credit</b>
<ul style="list-style-type: none"> <li>Foreign National Borrowers without Qualifying U.S. Credit (Including borrowers without a valid Social Security Number and borrowers with or without an ITIN) must provide evidence of three (3) active and open tradelines with a 2 year history. No derogatory credit history is permitted. ANY combination of the following is acceptable to arrive at the tradeline requirement... <u>Tradelines</u></li> <li>- At least 3 tradeline active and open 24 months                             <ul style="list-style-type: none"> <li>o Tradelines evidenced via a U.S. credit report; AND/OR</li> <li>o Tradelines evidenced via international credit report; AND/OR</li> <li>o Tradelines evidenced via a credit reference letter from a verified financial institution in the borrower's country of origin</li> </ul> </li> </ul>

Other LTV/CLTV Limits	
Condo and 2-4 units:	70%
Loan Amnt < 150k:	70%
First Time Investor:	65%
Cash-Out Limit	
% Property Value	2nd Home
Program Max:	50%
	Investor
	50%
Reserves	
• 12 months all Doc Types and occupancy	
Debt-To-Income Ratio	
• Up to 50% max DTI (Applies to Full Doc only)	
Residual Income	
• \$2,500/month (Applies to 2nd Home transactions only)	

Income	Investor Experience
<b>Standard Documentation</b>	<b>Experienced Investor</b>
<ul style="list-style-type: none"> <li>See the Foreign National Income section of the guide for income requirements</li> <li>2nd Homes and Investment Properties eligible</li> </ul>	<ul style="list-style-type: none"> <li>A borrower who has owned 2 or more properties within the most recent 12 months (Primary residence can be included), with 1 having documented rental income of 12 months or more.</li> </ul>
<b>Debt Service Coverage Ratio (DSCR)</b>	<b>First Time Investor</b>
<ul style="list-style-type: none"> <li>Gross Income/PITIA (PI using the note rate rather than fully indexed. Use ITIA for IO loans)</li> <li>Transaction qualified on cash flow of the subject property</li> <li>Gross Income: Lower of Estimated Market Rent from Form 1007 and monthly rent from an existing lease (If lease amount higher, may be utilized with two months proof of receipt)</li> </ul>	<ul style="list-style-type: none"> <li>A borrower that does not meet the Experienced Investor criteria. First Time Investors must have owned a residence (primary or rental) for a minimum of the most recent 12 months.</li> </ul>
<b>Documenting Assets Held in Foreign Accounts</b>	<b>Compliance</b>
<ul style="list-style-type: none"> <li>Assets must be verified in U.S. Dollar equivalency at the current exchange rate via either www.xe.com or the Wall Street Journal</li> <li>A copy of the two (2) most recent statements of that account. If the funds are not seasoned a minimum of sixty (60) days, a letter of explanation is required along with the information to comprise a sixty (60) day chain of funds.</li> </ul>	<ul style="list-style-type: none"> <li>Impounds are required</li> <li>Loans considered high-cost by Federal or State law not allowed</li> <li>Points and Fees may not exceed 5% (Business Purpose loans exclude prepay penalty)</li> </ul>
<b>Residency Documentation Highlights</b>	<b>Financed Properties</b>
<ul style="list-style-type: none"> <li>Visa types allowed: B-1, B-2, H-2, H-3, I, J-1, J-2, O-2, P-1, P-2, TN NAFTA, Laser Visa</li> <li>The following are required as evidence the borrower is in the U.S legally                             <ul style="list-style-type: none"> <li>o Copy of the borrowers valid and unexpired passport (including photograph)</li> <li>o Copy of the borrower's valid and unexpired visa (including photograph) OR an I-797 form with valid extension dates and I-94.</li> <li>o Borrowers from countries participating in the State Department's Visa Waiver Program (VWP) are not required to provide a valid visa.</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>No limit on financed properties</li> <li>*exposure to a single borrower not to exceed \$5MM or 6 properties</li> </ul>
	<b>Prepayment Penalty</b>
	<ul style="list-style-type: none"> <li>Allowed on investment properties only</li> <li>Terms up to 5 Years are acceptable. The following structures are acceptable...                             <ul style="list-style-type: none"> <li>- 6 mo of interest on the amount of the prepayment that exceeds 20% of the orig prin bal</li> <li>- 3%, 4%, or 5% for the term of the penalty</li> <li>- Declining structures that do not exceed 5% and do not drop below 3% in the first 3 yrs</li> </ul> </li> </ul>
	<b>State Restrictions</b>
	See "Where We

Interest Only
• Eligible with or without U.S. credit
Interested Party Contributions
• All LTV's: 3%

Max Acreage
• 2 Acres
Rural Properties
• Rural Properties Not Allowed

Loan Amount
<ul style="list-style-type: none"> <li>Program Min: \$75,000</li> <li>Loan Amounts &lt; \$150k: 70% Max LTV/CLTV</li> <li>Min Loan Amount \$150k when DSCR &lt; 1.15</li> <li>Non-Warrantable Condo Max: \$1.5MM</li> <li>Loan Amounts &gt; \$1.5MM require 2 appraisals</li> <li>C/O &gt; \$1MM &amp; LTV &gt; 65% require 2 appraisals</li> </ul>
Loan Amount > \$3,000,000
<ul style="list-style-type: none"> <li>Only available in the following states: IL,VA,FL and MD</li> </ul>
<ul style="list-style-type: none"> <li>Cash-Out limited to the lower of 50% of property value or \$3,000,000</li> <li>Property Types: SFR, Warrantable and Non-Warrantable Condos</li> <li>* Condos max ltv in FL 55%</li> <li>See Guidelines for specific appraisal requirements (OVERLAYS APPLY)</li> </ul>

Disclaimer: Products availability are subject to change at any time without notice. Contact your Business Development Manager for full product details and any exceptions required.